



PROFESSIONAL REFERENCE  
FOR IBS INC.



## PROJECT OVERVIEW

Volcan Compañía Minera is a polymetallic mining company and one of the largest producers of zinc, lead and silver in the world. The Company consists of 3 mining units, 8 mines and 6 concentrate plants, and is considered one of the lowest cost producers in the industry due to the quality of its ore deposits.

Industrial Business Solutions, Inc. (IBS) was tasked with supplying engineering and technical personnel, along with the ContinuumEdge (CE) Completions & Commissioning Software Management System (CCMS), to assist in the Pre-Commissioning and Commissioning phases of a Cerro de Pasco plant expansion project. Providing around 20 engineers, for a duration of 1 year, IBS successfully met all organizational goals and critical turnover deadlines.

# WHAT THE CLIENT SAYS

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The Volcan Compañía Minera management team needed to find professional resources who could easily integrate and manage this complex project. They also needed a powerful software system, known by these engineers to be used straight away, rather than a complicated system that slowed down current processes.

“ *This letter of recommendation serves the purpose for recommending the pre-commissioning and commissioning management and execution services and completions management software applications of IBS - Industrial Business Solutions, Inc., to industrial companies in the Mining and Oil & Gas sectors.*

*Recently, IBS was involved and responsible for the pre-commissioning and commissioning of a large scale project in one of our flagship mining properties expansion.*

*As the project manager, responsible for the project success and its completion, I was very please with IBS work and professionalism.* ✓

*During the project, IBS always demonstrated attention to detail and quality within a fast-track environment pace, on a tight schedule and budget. IBS delivered what was promised, contributing to the success of our project.*

*I recommend IBS to be considered for all your plant services and commissioning needs.* ”

*Juan Manuel Del Aguila Zamora, Corporate Project Manager  
Volcan Compañía Minera*



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for a look at our work  
and a demonstration of  
our systems!

**cme**  
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